

| <b>Owner Operator Budget:</b>    |                 |                  |                   |                 |               |
|----------------------------------|-----------------|------------------|-------------------|-----------------|---------------|
| <b>Joe Trucker</b>               |                 |                  |                   |                 |               |
| <b>123-55-4321</b>               |                 |                  |                   |                 |               |
| <b>January 30</b>                | <b>WEEKLY</b>   | <b>MONTHLY</b>   | <b>ANNUAL</b>     | <b>PER MILE</b> |               |
| <b>MILES:</b>                    |                 |                  |                   |                 |               |
| Miles Loaded                     |                 |                  |                   |                 |               |
| Miles Empty                      |                 |                  |                   |                 |               |
| <b>Total Miles</b>               | 2,194           | 9,500            | 114,000           |                 |               |
| <b>INCOME:</b>                   |                 |                  |                   |                 |               |
| Mileage Income                   | 2,084           | 9,025            | 0                 | 108,300         | 95.00         |
| Miscellaneous Income             | 590             | 2,556            |                   | 30,666          | 26.90         |
| <b>Total Income</b>              | <b>\$ 2,674</b> | <b>\$ 11,581</b> | <b>\$ 138,966</b> |                 | <b>121.90</b> |
| <b>EXPENSES:</b>                 |                 |                  |                   |                 |               |
| <b>Fixed Costs:</b>              |                 |                  |                   |                 |               |
| Truck Lease Payment              | 346             | 1,500            |                   | 18,000          | 15.79         |
| Truck Depreciation               | 0               | 0                |                   | 0               | 0.00          |
| Truck Interest                   | 0               | 0                |                   | 0               | 0.00          |
| License, Permits, FHUT           | 11              | 46               |                   | 552             | 0.48          |
| Physical Damage Insurance        | 28              | 122              |                   | 1,464           | 1.28          |
| Bobtail Insurance                | 8               | 35               |                   | 420             | 0.37          |
| Work Comp Insurance              | 29              | 126              |                   | 1,512           | 1.33          |
| Health, Dental, Vision Insurance | 73              | 318              |                   | 3,816           | 3.35          |
| Other Business Insurance         | 0               | 0                |                   | 0               | 0.00          |
| Legal and Accounting Costs       | 19              | 83               |                   | 996             | 0.87          |
| <b>Total Fixed Costs:</b>        | <b>515</b>      | <b>2,230</b>     |                   | <b>26,760</b>   | <b>23.47</b>  |
| <b>Variable Costs:</b>           |                 |                  |                   |                 |               |
| Fuel                             | 940             | 4,071            |                   | 48,852          | 42.85         |
| Fuel Tax                         | 0               | 0                |                   | 0               | 0.00          |
| Maintenance/ Repairs             | 132             | 570              |                   | 6,840           | 6.00          |
| Per Diem Expense                 | 167             | 722              |                   | 8,664           | 7.60          |
| Outside Labor                    | 16              | 71               |                   | 852             | 0.75          |
| Communication                    | 17              | 75               |                   | 900             | 0.79          |
| Motel Expense                    | 9               | 38               |                   | 456             | 0.40          |
| Office Expenses                  | 13              | 57               |                   | 684             | 0.60          |
| Company Charges                  | 0               | 0                |                   | 0               | 0.00          |
| Supplies                         | 22              | 95               |                   | 1,140           | 1.00          |
| Miscellaneous Expense            | 32              | 140              |                   | 1,680           | 1.47          |
| <b>Total Variable Costs:</b>     | <b>1,348</b>    | <b>5,839</b>     |                   | <b>70,068</b>   | <b>61.46</b>  |
| <b>Total Expenses</b>            | <b>\$ 1,864</b> | <b>\$ 8,069</b>  | <b>\$ 96,828</b>  |                 | <b>84.94</b>  |
| <b>NET INCOME BEFORE TAX</b>     | <b>\$ 811</b>   | <b>\$ 3,512</b>  | <b>\$ 42,138</b>  |                 | <b>36.96</b>  |
| <b>PERSONAL EXPENSES</b>         |                 |                  |                   |                 |               |
| Money to Support Family          | 231             | 1,000            |                   | 12,000          | 10.53         |
| Rent or Mortgage                 | 167             | 725              |                   | 8,700           | 7.63          |
| Automobile Payments              | 58              | 250              |                   | 3,000           | 2.63          |
| Tax Liens                        | 0               | 0                |                   | 0               | 0.00          |
| Child Support                    | 0               | 0                |                   | 0               | 0.00          |
| Alimony                          | 0               | 0                |                   | 0               | 0.00          |
| Misc. Personal Expenses          | 33              | 141              |                   | 1,692           | 1.48          |
| <b>Total Personal Expenses</b>   | <b>\$489</b>    | <b>\$2,116</b>   | <b>\$25,392</b>   |                 | <b>22.27</b>  |
| <b>TOTAL NET CASH</b>            | <b>\$ 322</b>   | <b>\$ 1,396</b>  | <b>\$ 16,746</b>  |                 | <b>14.69</b>  |
| <b>MILES TO BREAK EVEN (NUT)</b> | 1,663           | 7,203            | 86,432            |                 |               |